



**DMB Capital** is a supplier of a wide range of commodities and materials. Our commercial counterparts are both producers and industrial consumers. Our role is to be a reliable and competitive partner to businesses in the segments of the market which we serve and to support these businesses as they expand and develop.

Our customers around the world, in industries such as automotive, power generation, steel production and food processing, rely upon our established global network of operations as a source of Metals, Fuel Oil and Oil Products, Agricultural Products and Agricultural Equipment

These commodities originate either from **DMB Capital** directly or indirectly or are secured by **DMB Capital** from third parties, or they benefit from the refining, processing or marketing expertise of **DMB Capital**.



## THE FUTURE OF DMB CAPITAL

We continue to pursue selective strategic alliances with third parties and aim to create over long-time horizons.

All ventures are examined for their potential to benefit from **DMB Capital's** approach to our corporate philosophy of establishing long-term relationships with trading partners, financial institutions and governments.

The underlying philosophy of **DMB Capital's** approach is to utilise our strength and partnership structure to realise the commercial potential in markets where we have a comprehensive understanding of what influences value.



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DMB Capital trades and markets commodities such as:



- Wheat
- Corn
- Oilseeds
- Rice
- Sugar
- Fuel oil

NON COMMODITIES:



- Bitumen
- Steel
- Agricultural equipment
- Vehicles

And others on an international basis.

DMB Capital also trades ocean freight and financial instruments.



DMB Capital's experienced trade finance team works with our bankers to offer customised finance packages. These are used to fund structured export receivable finance.

In most cases, the transactions involve a deferred payment of funds made against a delivery of goods by a given date. The quantity, specification and price of the commodity are agreed in the contract. Where there are frequent and ongoing commodity deliveries.

If the buyer has other requirements, DMB Capital is frequently able to identify a customised solution by taking advantage of our extensive contacts in the financial and insurance markets, and by utilizing the latest risk-hedging techniques.



### TRADE FINANCE

Opening and confirmation of export/import L/Cs featuring sight/deferred payment

Issuance of irrevocable warrants against confirmed L/Cs



- Back-to-back L/Cs
- Discounting of acceptances

Issuance and acceptance of contractual and financial guarantees/stand-by L/Cs for correspondent banks